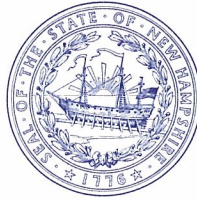


THE STATE OF NEW HAMPSHIRE

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EXECUTIVE DIRECTOR
AND SECRETARY
Debra A. Howland



PUBLIC UTILITIES COMMISSION
21 S. Fruit Street, Suite 10
Concord, N.H. 03301-2429

Tel. (603) 271-2431

FAX (603) 271-3878

TDD Access: Relay NH
1-800-735-2964

Website:
www.puc.nh.gov

January 5, 2010

Debra A. Howland
Executive Director
New Hampshire Public Utilities Commission
21 South Fruit Street Suite 10
Concord, New Hampshire 03301

Re: Docket No. DE 09-170
2010 Core Energy Programs
Hearing Exhibit 14



Dear Ms. Howland:

At the December 22, 2009 hearing in the above captioned docket, the Commission reserved Exhibit 14 for the Staff's response to data request Set 1- Q-014 issued by The Way Home. Please find enclosed the data request and response which should be marked as Exhibit 14 for the hearing record.

Thank you for your attention to this matter. Please let me know if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Suzanne G. Amidon".

Suzanne G. Amidon, Esq.
Staff Attorney

Enclosure
Service List

12. Please provide all studies, reports, evaluations or other written documents of any nature within the custody or control of Staff, prepared since January 2005 regarding

the extent of the following “undesirable market conditions” experienced by low-income customers in New Hampshire:

- a. High initial capital costs of energy efficiency investments;**
- b. Lack of access to capital for energy efficiency investments;**
- c. High implicit discount rates/payback periods for energy efficiency investments;**
- d. High proportion of low-income renters;**
- e. Split incentives between landlord and tenants relative to energy efficiency investments;**
- f. High mobility rate of low-income renters;**
- g. Low education levels for low-income customers;**
- h. Language barriers for low-income customers.**

Response:

My testimony does not address “undesirable market conditions”. My testimony addresses a formula approach pertaining to the HEA budget allocation percentage and HEA budget amount.